

# Matt Costerisan, MBA

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**STRATEGY AND FINANCE PROFESSIONAL** and Notre Dame MBA, leading transformational opportunities that drive growth and reduce costs. Proven expertise in strategic and financial planning, process improvement, and project management. Multi-industry experience as a Big Four consultant, leveraging data to make sound recommendations that stimulate bottom-line results. A natural leader who partners effectively with senior leadership and cross-functional teams to achieve company goals.

## WORK EXPERIENCE

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### **SYSTEMS EVOLUTION, INC. (SEI), Boston, MA**

**Consultant, 2018-2020** – *Managed strategic programs for large business clients of an Operations and Technology consulting firm.*

- **Billion-dollar healthcare company:** implemented strategy for a new product launch that expanded membership by 50%; led a cross-functional team of 50, reporting to Strategy, Product Management, and Technology executives
- **Global software company:** performed a strategic assessment for the CFO and COO on the Quote-to-Cash process; designed new processes that optimized contracting and order management activities, saving a minimum of \$400k annually

### **PWC, Boston, MA**

**Management Consultant, Senior Associate, 2014-2018** – *Managed strategy and process improvement projects in PWC's Advisory practice, supporting CFOs and senior leaders of medium and large businesses.*

- **Global healthcare company:** supervised preparation of P&L, forecasts, and budget-to-actual variance analysis, working with NA Finance leads; implemented Month-End Close best practices and KPI dashboards, reducing Close process by 30%
- **Billion-dollar hospitality company:** identified a cost savings of up to \$3M annually from streamlining manual transactional processes and reorganizing operating model; streamlined customer billing processes, which saved \$300K annually
- **Fortune 500 technology distributor:** identified FP&A and Order-to-Cash process improvements, along with organizational redesign opportunities for an M&A client, resulting in company savings of \$3.5M annually
- **Fortune 100 technology company:** analyzed ~3M data rows and recommended 21% reduction of manual journal entries; designed KPI dashboard to identify business reporting data fallouts, leading to \$28M variance reductions in pilot period

### **RAND MCNALLY, Skokie, IL**

**Accounting Supervisor, 2013-2014** – *Managed sales reporting and financial analysis for a \$70M technology and publishing company.*

- Analyzed forecasts and sales reports and streamlined sales reporting by 60%, improving transparency of key product trends
- Upon hiring, served as the liaison between the company and the external auditors, increasing Controller's capacity by 20%

### **ZS ASSOCIATES, Evanston, IL**

**Senior Finance Associate, 2011-2013** – *Led cash management and financial reporting for a \$1B sales and marketing consulting firm.*

- Developed and implemented a cost reduction plan that saved \$750K annually in back-office expenses
- Reduced variances in sales and cash forecasts by 50%, providing real-time insights for funding growth opportunities

### **Staff Accountant, 2008-2011**

- Grew revenue from largest client by \$15M by leveraging new payment structure and terms during contract negotiations
- Prepared monthly Balance Sheet, P&L, and Cash Flow Statements; streamlined financial statement preparation by 30%

## PREVIOUS EXPERIENCE

**Senior Accountant, Vienna Beef, Chicago, IL, 2006-2008**

**Staff Accountant, IPC International Corp., Bannockburn, IL, 2003-2006**

## SKILLS & QUALIFICATIONS

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- Business Transformation
- Corporate Strategy
- Process Improvement
- Financial Planning & Analysis
- Financial Modeling
- Project Management
- Microsoft Word, Excel, PowerPoint
- QlikView, SQL
- SAP, Oracle, Hyperion

## EDUCATION

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**Master of Business Administration, University of Notre Dame, Notre Dame, IN, 2014**

**Bachelor of Science in Accountancy, Northern Illinois University, DeKalb, IL, 2002**